

## Director (m/f/x) M&A/Distressed M&A

ACXIT, since July 2022 part of global full-service investment bank Stifel, is a leading international corporate finance and financial advisory firm for mid-market clients and entrepreneurs in Europe and beyond. Since 1999, we offer our clients comprehensive corporate finance advisory services including M&A and capital markets advisory as well as restructuring, debt and strategic advisory.

Our Munich office develops and structures customized solutions and transactions not only in traditional M&A, but especially in Special Situations and Distressed M&A for medium-sized companies, banks and insolvency administrators. We specialize in the following services:

- › Corporate Finance/Mergers & Acquisitions
- › Distressed Mergers & Acquisitions
- › Debt Advisory/Financial Restructuring

**To support our M&A team in Munich, we are currently looking for a full-time Director (m/f/x) with immediate effect.**

We offer an excellent working climate in a highly dynamic team with performance-based compensation in line with market standards.

**As a Director and part of a project and transaction team, your responsibilities will include:**

- › Project responsibility for the successful execution of M&A/Corporate Finance/Restructuring transactions and mandates
- › Provide leadership and supervision to project teams
- › Interaction with Managing Partners, senior team members and client counterparts daily to execute transactions and discuss strategic options. Support senior team members in business development and deal generation through targeted market analysis and identification of potential opportunities
- › Prepare marketing presentations for pitches or in deal executions, conduct or review company valuations using different methods such as DCF, comparable companies/comparable transactions analyses
- › Review preparation and implementation of data rooms and Q&A processes

**Your skill set:**

- › You hold a Master's degree in business administration or economics with outstanding academic results
- › You have strong leadership competencies to lead M&A projects and teams
- › You have excellent communication skills to handle difficult circumstances in distressed situations and complex M&A projects
- › You have 5-8 years of M&A/Corporate Finance/distressed transactions and execution experience or as a restructuring consultant
- › You are team oriented, motivated, committed, proactive, and capable to work independently
- › Your set of relevant soft skills enables you to handle complex and conflicting situations between various stakeholders
- › You have strong analytical capabilities, strong skills in valuation methodologies and understanding of accounting principles
- › You are perfectly business-fluent in both German and English and proficient in MS Office

Please apply with cover letter, CV and references, including your desired starting date, by e-mail to:



**DANIELA KLACK**  
careers@acxit.com  
+49 (69) 247 414 117

## OUR SERVICES

- › [Mergers & Acquisitions](#)
- › [Capital Markets Advisory](#)
- › [Restructuring/Distressed M&A](#)
- › [Debt Advisory](#)
- › [Strategic Advisory](#)

## OUR SECTORS

- › [Technology & Digitalization](#)
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## CONTACT

**ACXIT** - A Stifel Company

WestendDuo  
Bockenheimer Landstrasse 24  
60323 Frankfurt am Main  
Germany

+49 (69) 247 41 40